Hopelink’s supporters are an incredible group of people who come together to make our community a better place to live for everyone. With their support Hopelink is able to offer programs that provide stability to those in crisis, while also helping equip fellow community members with the skills and education they need to exit poverty. In 2016 we helped more than 63,000 people.

3,664 INDIVIDUALS

VOLUNTEERISM

In 2016, 3,664 volunteers donated 62,398 hours of their time to help Hopelink in various ways, such as staffing food banks, helping tutor adults in ESL, math and literacy, helping people navigate public transportation, volunteering at Hopelink events or by gleaning farm-fresh produce for use in our food banks.

5,744 VISITS

END SUMMER HUNGER

An amazing 5,744 visits to Hopelink’s food banks during the summer months brought food home for 2,093 children through the End Summer Hunger Campaign. This campaign serves families whose kids benefit from the Free and Reduced Price Meal program during the school year. Because of your support, Hopelink was able to distribute healthy and nutritious food to children throughout our community.

Presented by Outerwall
In July, more than 180 guests enjoyed fine wines, fresh produce and a once-in-a-lifetime summer feast prepared by guest chef John Howie at Hopelink’s 3rd Annual Farm Fresh Feast at Columbia Winery. Attendees heard an emotional speech as former client Maria Trujillo shared her story. The event raised $140,000.

A total of 1,561 guests attended Hopelink’s 21st Annual Reaching Out Luncheon. They heard inspirational speeches from guest speaker Mario Batali, and from past and present Hopelink clients. The event, at Bellevue’s Meydenbauer Center, generated more than $1 million for Hopelink programs.

More than 1,300 registrants and sponsors gathered at Kirkland’s Marina Park in November for Hopelink’s 16th Annual Turkey Trot. The community raised $61,137 through this event.
More than 2.16 million meals were provided to Hopelink clients, with almost 15,000 people visiting Hopelink’s food banks.

More than 500 clients were helped through Hopelink’s housing programs.

More than 1,800 clients received emergency financial assistance with more than 1,000 getting help to avoid eviction.

Almost 11,000 clients were helped through Hopelink’s energy programs. This kept seniors, children and families warm throughout the winter.

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Almost 350 students enrolled in Hopelink’s education programs.

Hopelink helped 545 clients, resulting in 84 percent of families establishing or maintaining stable housing; 31 percent of adults obtaining or increasing employment; and 34 percent of families increasing income by at least 30 percent.

Almost 300 clients were served through employment services. The average wage of those exiting the program was $14.20.

A total of 117 clients were helped through this program that provides classes and coaching on budgeting, credit, bill paying, debt repayment, savings, and financial recovery.

Hopelink provided 1,619,433 Non-Emergency Medicaid Transportation trips to help clients attend medical appointments in King and Snohomish counties.

A total of 1,275,546 rides were provided through Hopelink’s DART transportation throughout King County, getting clients to school, work and to other essential services.

Hopelink’s travel programs provided travel training to more than 4,750 clients in King County. Groups included low-income clients, veterans, students and people with disabilities.
Helping Children in Our Community

2,544 Students
Hopelink’s Kids Need School Supplies drive provided 2,544 children with new school supplies – giving them a chance to start school on an equal footing with their peers.

2,093 Happy Summers
During the End Summer Hunger campaign, Hopelink was able to provide 2,093 children with food throughout the summer.

7,266 Holidays Saved
Hopelink’s Holiday Gift Rooms provided 7,266 children with gifts for the holidays.

Donate online at hopelink.org
## FINANCIAL HIGHLIGHTS

### OPERATING SUPPORT & REVENUE

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fees and Grants from Government Agencies</td>
<td>$46,460,936</td>
</tr>
<tr>
<td>Contributions and Grants</td>
<td>$6,187,635</td>
</tr>
<tr>
<td>In-Kind Contributions</td>
<td>$5,802,624</td>
</tr>
<tr>
<td>Earned and Other Revenue</td>
<td>$1,598,190</td>
</tr>
<tr>
<td>United Way</td>
<td>$226,500</td>
</tr>
<tr>
<td><strong>Total Operating Support &amp; Revenue</strong></td>
<td><strong>$60,275,885</strong></td>
</tr>
</tbody>
</table>

### OPERATING EXPENSES

#### PROGRAM SERVICES:

<table>
<thead>
<tr>
<th>Service</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Transportation</td>
<td>$41,110,953</td>
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<tr>
<td>Community Services</td>
<td>$14,479,570</td>
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<tr>
<td><strong>Total Program Services</strong></td>
<td><strong>$55,590,523</strong></td>
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</tbody>
</table>

#### SUPPORTING SERVICES:

<table>
<thead>
<tr>
<th>Service</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Management and General</td>
<td>$3,070,909</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$1,621,820</td>
</tr>
<tr>
<td>Rental Property Activities</td>
<td>$126,903</td>
</tr>
<tr>
<td><strong>Total Supporting Services</strong></td>
<td><strong>$4,819,632</strong></td>
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</tbody>
</table>

| **Total Operating Expenses** | **$60,410,155** |
| (Including Depreciation of $2,015,697) |

### Change in Net Assets From Operations

- $(134,270)

### Change in Net Assets From Capital Campaign

- $4,176,787

### Change in Net Assets

- $4,042,517

### Net Asset Balances

<table>
<thead>
<tr>
<th>Type</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Unrestricted</td>
<td>$14,654,028</td>
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<tr>
<td>Temporarily Restricted</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td><strong>$30,855,057</strong></td>
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</table>
OPERATING SUPPORT & REVENUE

OTHER REVENUE AND IN-KIND DONATIONS
$12,216,760

FEES AND GRANTS FROM GOVERNMENT
$46,460,936

EARNED AND OTHERS REVENUE
$1,598,190

IN-KIND CONTRIBUTIONS
$5,802,624

UNITED WAY
$226,500

CONTRIBUTIONS AND GRANTS
$6,187,635

OTHER REVENUE
$14,479,570

AND IN-KIND DONATIONS
$12,216,760

OPERATING EXPENSES

FUNDRAISING
$1,621,820

RENTAL PROPERTY ACTIVITIES
$126,903

COMMUNITY SERVICES
$14,479,570

MANAGEMENT & GENERAL
$3,070,909

TRANSPORTATION
$41,110,953

OTHER

$1,621,820

$126,903

$3,070,909

$14,479,570

$41,110,953